



WORLD TRADE CENTER ASSOCIATION
LOS ANGELES — LONG BEACH



UNITED STATES DEPARTMENT OF COMMERCE PRESENTS
“Demystification of the Asian Development Bank”

DownTown Marriott Hotel
333 S. Figueroa St, Los Angeles, CA

March 28, 2006
8:30 a.m. – 1:30 p.m.



The Asian Development Bank is funded by its member countries (of which the U.S. is a member) and works to alleviate poverty by financially supporting a wide range of projects in the Asian region, including: policy dialogues, loans, technical assistance, grants, financial guarantees, infrastructure development, construction projects and equity investments. The ADB uses consultants to carry out many of their functions. Consultants are the first persons hired when a project is proposed. It is most important consultants understand the workings of the ADB and the financially rewarding roll they play by working with and for ADB. Program will consist of:

Mr. Frank Foster, Director of Advocacy Center Liaison office to the ADB, U.S. Commercial Service: Targeting Business Opportunities

Private Sector Experience at the ADB, Competitive Bidding for ADB Procurement” & “Consulting Services”

Concurrent Breakout Sessions
Procurement of Goods and Civil Works:

Mr. Ignatius Santoso, Principal procurement specialist: The project cycle, ADB procurement System, Preparations of Responsive Bids, Bid Evaluation, Disbursement Procedures, Redress Procedures

Procurement of Consulting Services:

Mr. Yingua Huang – Principal Consulting Services Specialist: The project cycle, business potential, how to be short listed (DACON/DICON system), expression of interest, short listing procedure, preparation of technical/financial proposal. Technical assistance operations, contract negotiation and additional topics.

For registration or additional information contact:

Bobby.hines@mail.doc.gov

Or register at: www.buyusa.gov/downtownlosangeles/adb.html

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